

Padma Laxmi Sree Rice Mill Private Limited March 27, 2019

Facilities	Amount (Rs. crore)	Rating ¹	Rating Action		
Long term Bank Facilities	12.35	CARE B; Stable; ISSUER NOT COOPERATING* (Single B; Outlook: Stable; ISSUER NOT COOPERATING)	Issuer not cooperating; Revised from CARE B+;Stable on the basis of best available information		
Short term Bank Facilities	0.30	CARE A4; ISSUER NOT COOPERATING (A Four; ISSUER NOT COOPERATING)	Issuer not cooperating; Based on best available information		
Total	12.65 (Rupees Twelve Crore and Sixty Five Lakh Only)				

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

Dating

CARE has been seeking information from **Padma Laxmi Sree Rice Mill Private Limited (PLSRM)** to monitor the rating vide e-mail communications/letters dated March 06, 2019, March 08, 2019, March 11, 2019 and numerous phone calls. However, despite our repeated requests, the company has not provided the requisite information for monitoring the rating. In line with the extant SEBI guidelines, CARE has reviewed the rating on the basis of the publicly available information which however, in CARE's opinion is not sufficient to arrive at a fair rating. The rating on PLSRM's bank facilities will now be denoted as **CARE B/ A4; ISSUER NOT COOPERATING**. Further, banker could not be contacted.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating.

The rating takes into account it's high government regulations, seasonal nature of availability of paddy resulting in high working capital intensity and exposure to vagaries of nature and fragmented and competitive nature of industry. The ratings, however, derive strength from its experienced promoters and proximity to raw material sources.

Detailed description of the key rating drivers

Key Rating Weaknesses

High government regulations: The Government of India (GOI), every year decides a minimum support price (MSP - to be paid to paddy growers) for paddy which limits the bargaining power of rice millers over the farmers. The sale of rice in the open market is also regulated by the GoI through the levy of quota, depending on the target laid by the central government for the central pool. Given the market determined prices for finished product vis-à-vis fixed acquisition cost for raw material, the profitability margins are highly vulnerable.

Seasonal nature of availability of paddy resulting in high working capital intensity and exposure to vagaries of nature: Rice milling is a working capital intensive business as the rice millers have to stock rice by the end of each season till the next season as the price and quality of paddy is better during the harvesting season. Furthermore, the millers are required to extend a credit period of around 2-3 weeks to its customers. Also, paddy cultivation is highly dependent on monsoons, thus exposing the fate of the company's operation to vagaries of nature.

Fragmented and competitive nature of industry: PLSRM's plant is located in Vaishali district, Bihar which is one of the hubs for paddy/rice cultivating region. Owing to the advantage of close proximity to raw material sources, large number of small units is engaged in milling and processing of rice in the region. This has resulted in intense competition which is also fuelled by low entry barriers. Given that the processing activity does not involve much of technical expertise or high investment, the entry barriers are low.

Key Rating Strengths

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Experienced promoters: The promoters of PLSRM have long experience in agro industry, chemical industry and engineering line of business. Mr Chittaranjan Ghosh (aged 63 years, M.Com) having an experience of more than four decades in the agro-commodity and chemical business, will look after the overall affairs of the company. He will be adequately supported by his son, Mr Sanjoy Ghosh (aged 34 years, Engineer & MBA), having experience of around a decade in agro commodity, chemical and engineering line of business, will look after the marketing activities. Prior to setting up of this company, both of them were engaged in same activity through its associate concern namely Laxmisree Ricemill Pvt. Ltd.

Proximity to raw material sources: PLSRM's plant is located in Vaishali District, Bihar which is in the midst of paddy growing region. The entire raw material requirement is met locally from the farmers (or local agents) which helps the company to save substantial amount of transportation cost and also procure raw materials at effective price.

¹Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications.



Analytical approach: Standalone

Applicable Criteria

Policy in respect of Non-cooperation by issuer Criteria on assigning Outlook to Credit Ratings CARE's methodology for manufacturing companies Financial ratios – Non-Financial Sector CARE's Policy on Default Recognition Criteria for Short Term Instruments

About the Company

Padma Laxmi Sree Rice Mill Pvt. Ltd. (PLSRM) was incorporated in June, 2010 by Ghosh family of Birbhum District, West Bengal. The company has been engaged to setup a rice milling unit at Vaishali district of Bihar with a processing capacity of 48,000 metric tonne per annum (MTPA), which is in the vicinity to a major rice growing area. The project has been completed in December 2016 and the commercial operation has started from February 2017. However, provisionally, the company has been doing a trading business of rice during the last two financial years ending on FY16.

Brief Financials (Rs. crore)	FY17 (A)	FY18 (A)
Total operating income	0.44	33.95
PBILDT	0.01	2.03
PAT	0.01	-0.08
Overall gearing (times)	0.93	1.00
Interest coverage (times)	0.00	1.76

A: Audited

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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**For detailed Rationale Report and subscription information, please contact us at <u>www.careratings.com</u>

About CARE Ratings:

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In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.



Annexure-1: Details of Facilities

Name of the	Date of	Coupon	Maturity	Size of the Issue	Rating assigned along with Rating Outlook
Instrument	Issuance	Rate	Date	(Rs. crore)	
Fund-based - LT-	-	-	October	6.00	CARE B; Stable; ISSUER NOT
Term Loan			2025		COOPERATING*
					Issuer not cooperating; Revised from CARE
					B+; Stable; ISSUER NOT COOPERATING* on
					the basis of best available information
Fund-based - LT-	-	-	-	6.35	CARE B; Stable; ISSUER NOT
Cash Credit					COOPERATING*
					Issuer not cooperating; Revised from CARE
					B+; Stable; ISSUER NOT COOPERATING* on
					the basis of best available information
Non-fund-based -	-	-	-	0.30	CARE A4; ISSUER NOT COOPERATING*
ST-Bank					Issuer not cooperating; Based on best
Guarantees					available information

Annexure 2: Rating History of last three years

Sr.	Name of the	Current Ratings			Rating history				
No.	Instrument/	Туре	Amount	ount Rating		Date(s) & Rating(s)	Date(s) &	Date(s) &	
	Bank		Outstan		&	assigned in 2017-	Rating(s)	Rating(s)	
	Facilities		ding		Rating(s)	2018	assigned	assigned in	
			(Rs.		assigned		in 2016-	2015-2016	
			crore)		in 2018-		2017		
					2019				
1.	Fund-	LT	6.00	CARE B; Stable; ISSUER	-	1)CARE B+;	1)CARE	1)Suspended	
	based -			NOT COOPERATING*		Stable; ISSUER	B+;	(29-Feb-16)	
	LT-Term			Issuer not cooperating;		NOT	Stable	2)CARE B+	
	Loan			Revised from CARE B+;		COOPERATING*	(06-	(16-Apr-15)	
				Stable; ISSUER NOT		(31-Jan-18)	Mar-		
				COOPERATING* on the			17)		
				basis of best available					
-			6.25	information			1)04.05	4)6	
2.	Fund-	LT	6.35	CARE B; Stable; ISSUER	-	1)CARE B+;	1)CARE	1)Suspended	
	based -			NOT COOPERATING*		Stable; ISSUER	B+; Stable	(29-Feb-16)	
	LT-Cash Credit			Issuer not cooperating;		NOT COOPERATING*	Stable	2)CARE B+	
	Credit			Revised from CARE B+; Stable; ISSUER NOT			(06- Mar-	(16-Apr-15)	
				COOPERATING* on the		(31-Jan-18)	17)		
				basis of best available			17)		
				information					
3.	Non-fund-	ST	0.30	CARE A4; ISSUER NOT	_	1)CARE A4;	1)CARE	1)Suspended	
5.	based -	51	0.50	COOPERATING*		ISSUER NOT	A4	(29-Feb-16)	
	ST-Bank			Issuer not cooperating;		COOPERATING*	(06-	2)CARE A4	
	Guarante			Based on best available		(31-Jan-18)	Mar-	(16-Apr-15)	
	es			information		(17)	(
							,		



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